

# Capability Statement

Over the past 22 years **FedBiz Access** has established itself as one of the most innovative leaders in the Government Contract Consulting industry. Government Contracting is difficult to understand, and without a clear path, it can be an expensive lesson in both time and money. From registration to award, FedBiz Access provides all of the tools, experience, and support to guide a business successfully through the federal procurement process.

# Core Competencies

## Government Registration Processing | 22 Years Experience

### SAM & DSBS Registration Processing

 Knowledge: Our management team, specialists, and processing staff are all highly trained in the necessary systems, the FAR, and the government procurement process



SAM Registration









### Capability Statements



### Market Research

# www.fedbizaccess.com



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  Work Area: Nationwide | International

# Differentiators

- ✓ Since inception we have developed processes to assist businesses nationwide with getting registered to do business with the government. Whether that be DUNS, CCR, SAM, DSBS, GSA or Certifications, we have the ability to quickly and accurately register and certify businesses wishing to engage in government contracting.
- ✓ Thousands of companies registered by FedBiz Access consistently perform higher in critical categories such as: accuracy of information, completeness, visibility, and competitiveness.
- Research and Marketing provided by FedBiz Access over the past 22 years have assisted client companies in winning billions of dollars in government contracts.
- Our Market Research reports are best in class and are essential to companies understanding who is buying what they sell, when they are buying, how they are buying, and who they are buying it from currently. Our customers are then able to market themselves armed with a clear path and strategy.

## **GSA Schedule Processing & Negotiation**

 Knowledge: Our GSA specialists are highly trained in the GSA procurement process, pricing, & the negotiations that come with winning a successful award.

## **Socio-Economic Certification Processing**

 Knowledge: Our certification specialists are all highly trained in the qualification, certification, and award process.

## **Capability Statement Design**

 Knowledge: Our capability statement designers not only have a keen eye for design but a wealth of government contracting knowledge.

## Federal, State, and Local Contracting Market Research

 Knowledge: Our intelligence analysts are able to conduct market research using government contracting data to pinpoint the agencies you should be targeting and create reports specific to your business.